



Our Panelists' Bio

Digital Transformation in Banking & Financial Markets

Tuesday, 9 April 2019 | 6.00PM – 9.00PM

DBS Asia East/West Auditorium

12 Marina Boulevard, MBFC Tower 3

#03-00 Singapore 018982





Mr Wong Joo Seng

Founder & CEO, Spark Systems

Wong Joo Seng is founder and CEO of Spark Systems. A company he conceptualized and started up in April 2016. Spark's focus is on building the next generation of FX trading platforms that are ultra-fast, resilient, low latency and cost efficient.

In addition to being a recipient of an MAS grant, Spark System also raised USD8.7 million in a Series A investment round (with venture capital as well as strategic investors) in 2017.

Joo Seng is also a Venture Capitalist and is a Venture Partner with both Vickers Venture Partners as well as an Investment Partner with True Global Ventures. He is based in Singapore.

WONG, Joo Seng is also co-founder of M-DAQ; Jan 2010 and the company's founding Chairman (Non Executive). He assumed the role of Executive Chairman in Jan 2014 and led the company to a successful Series C investment round with a major e-commerce company in Nov 2015 with a valuation of \$250 million.

Prior to M-DAQ, Joo Seng was the Managing Director and Chief Executive Officer of G K Goh Financial Services (S) Private Ltd., then a member firm of the Singapore Exchange – Derivatives Trading ("SGX- DT"). G K Goh Financial Services (S) Private Ltd. is the wholly owned securities & derivative brokerage and foreign exchange trading subsidiary of G K Goh Holdings Ltd; a listed company based in Singapore. He joined in 1998 and was instrumental in the start-up of the unit as its founding CEO, a role he continued in until his departure in Jan 2014 when he joined M-DAQ as Executive Chairman. In his time there, he grew GKGFS from a new company into one of the largest institutional foreign exchange trading houses in Asia.

Joo Seng started his career in 1987 in United Overseas Bank Singapore. There he was dealing in precious metals as a trader in Gold, Silver and Platinum over-the-counter Spot, Forwards and Options as well as exchange traded Futures and Options.

Thereafter he joined Republic National Bank of New York, Singapore; now part of the HSBC, as Vice President – Foreign Exchange & Precious Metals Options. At Republic National Bank of New York, he was responsible for interbank price-making and risk management of the bank's foreign exchange and precious metal options portfolio in Asia, as part of a global options risk management team with centers in New York, London and Singapore.

He subsequently joined Bank of New Zealand in Wellington, New Zealand as Manager – Foreign Exchange Options where he was overall in charge of the currency options desk. His responsibilities included the strategic positioning of the bank's global currency options portfolio and all price-making activities to both retail & institutional clients of the bank as well as to the interbank market at large.

He returned to Singapore to take up the position of Head of Treasury at TLB Bullion and Futures, the wholly owned derivative brokerage arm of Tat Lee Bank Singapore, prior to joining G K Goh to start up and run G K Goh Financial Services (S) Private Ltd. in 1998.

Joo Seng holds a Bachelor of Science in Economics and Mathematics from the National University of Singapore.

Joo Seng is also a member of MENSA Singapore, the local chapter of MENSA International. He is the society's Vice President.



Mr Bidyut Dumra

Executive Director, Head of Innovation, DBS Bank

With over 15 years of professional experience in multi-national organisations, Bidyut has taken on senior-management positions in media, entertainment, telecommunications, automotive, utility and aviation across markets such as Australia, Hong Kong, Singapore, China, Taiwan, India, Thailand and Vietnam.

His current role focuses on building and delivering ecosystems, partnerships, digital strategy and innovation. These involve setting principles and standards, identifying opportunities, training and applying design thinking and agile, rapid prototyping, structuring and financing products, implementing and operationalising systems, managing change and running programmes to invoke a culture of creativity and innovation across the bank.

Parallel to his corporate career, he has exercised his entrepreneurship by co-founding and partnering diverse ventures including a film distribution and production company, an international film festival, a boutique technology consultancy, an arts programme, retail lifestyle products and baby clothes. It was this diversity in experience, entrepreneurial instinct and evangelistic passion for agility and design that led him to take on an innovation-driven role at DBS Bank.

Bidyut graduated with a Master's in Business Management (majors: Technology, Finance & Marketing) and has over the years developed strong commercial acumen and a holistic view of business imperatives and functions.



Mr Shailesh Naik
Founder & CEO, MatchMove Pay

Mr Shailesh Naik is founder and CEO of MatchMove Pay (www.matchmove.com), one of the world's fastest growing and most disruptive fintech companies in digital payments and next-generation banking.

MatchMove's proprietary Banking Wallet OSTM enables 'Banking-as-a-Service' with Spend, Send, LendTM capabilities within any app. The operating system allows businesses and their customers to pay online and offline simply and securely, perform P2P domestic transfers, cross-border remittances, P2M and mass disbursements to global recipients. MatchMove platform further extends to Lend where credit scores are assigned based on customers' spending and sending patterns to offer customized lending solutions.

MatchMove has been recognized with international awards for being a promising and innovative organization, as well as a preferred employer.

An entrepreneur with a successful track record in high-tech and new media sectors across China, India, Korea and Southeast Asia, Shailesh also made several successful investments in online entertainment and e-commerce companies across Asia and the US. He served on the iN2015 committees to develop Singapore's new national IT master plan and is a Founding Investor in Aavishkaar, a Singapore-based social venture fund focused on start-ups in India and Southeast Asia.



Mr Pawel Kuznicki

Founder & CEO, Capital Match

Pawel Kuznicki is a Founder and CEO of Capital Match, a leading invoice financing platform in Southeast Asia. Capital Match recently merged with SESAMi, the largest e-procurement solutions provider in Singapore, to form a fully integrated supply chain finance platform. Before Capital Match, he worked at Rocket Internet, building Zalora and Lazada in Southeast Asia. He started his career at McKinsey & Company and graduated from the University of St. Andrews.



Mr David Rosa

Founder & CEO, Neat

David is a FinTech entrepreneur. He is the CEO and Co-Founder of Neat, Asia's alternative to a traditional bank account for startups and young SMEs.

David started his career at Citi where he became their youngest Managing Director in Asia.

He then co-founded the Asian arm of Integral Capital Management which he sold in 2014 to focus on FinTech.

Throughout his career he has been exposed to the extremes of managing teams across times zones in complex corporate environments all the way to agile business development for startups and related pivots to find product-market-fit.

David holds a BSc in Economics from the London School of Economics and is a Responsible Officer (Types 1, 4 and 9) under the Hong Kong SFC.

David has been based in Hong Kong for the last 18 years

<https://hk.linkedin.com/in/david-rosa-bbb3b149>

Neat provides an alternative to a traditional bank account for "underbanked" startup companies and young SMEs. First of its kind in Asia, a Neat Account makes bank branches redundant and offers a radically modernized experience in opening an account and then receiving and paying money.

As part of its service, Neat also provides prepaid MasterCards for corporate expenses and employee salary payments. They enable users to make purchases anywhere in the world where MasterCard is accepted, in more than 50 currencies at a very competitive exchange rate. Neat customers can also withdraw cash at any ATMs around the world which accept MasterCard as well as make free and instant money transfers 24/7.



Mr Kelvin Tan

Senior Vice President, Treasury & Market Innovation, DBS Bank

Kelvin leads innovation for Treasury & Markets (T&M) at DBS where he partners the T&M front, middle, back offices and technology teams to propel DBS beyond Best Bank In the World #BBIW.

Kelvin provides expertise in FinTech, blockchain, data analytics, financial market infrastructure, high frequency trading and virtual reality. He also represents DBS in Singapore's chapter of ISO/TC307 that is working on the standardization of Blockchain technology.

Prior to joining DBS, Kelvin was head of FinTech & Data at SGX.

Kelvin successfully rearchitected the exchange's data infrastructure to enable low latency data capture into a data warehouse with real-time analytics, and built up the data science practice leveraging AI / Machine Learning. He also conducted proof-of-concepts on blockchain as well as represented SGX in MAS' Project Ubin.